

	Nov 15	Budget	\$ Over Budget	Jan - Nov 15	YTD Budget	\$ Over Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
4000 · Dues							
4001 · Individual	125.00	0.00	125.00	64,930.00	72,000.00	-7,070.00	72,000.00
4002 · Junior	0.00	167.00	-167.00	5,130.00	1,837.00	3,293.00	2,000.00
4008 · Club	0.00	0.00	0.00	10,806.00	9,000.00	1,806.00	9,000.00
<b>Total 4000 · Dues</b>	<b>125.00</b>	<b>167.00</b>	<b>-42.00</b>	<b>80,866.00</b>	<b>82,837.00</b>	<b>-1,971.00</b>	<b>83,000.00</b>
4050 · LA Rebate from USAC	5,635.50	0.00	5,635.50	28,602.50	20,250.00	8,352.50	27,000.00
4105 · Race Date Fee	675.00	500.00	175.00	1,075.00	2,500.00	-1,425.00	2,500.00
4110 · One Day Memberships	792.00	0.00	792.00	6,015.60	4,500.00	1,515.60	4,500.00
4120 · Surcharges							
4121 · Operational	10,222.50	500.00	9,722.50	68,750.50	55,000.00	13,750.50	55,000.00
4124 · Junior	0.00	0.00	0.00	1,055.00	0.00	1,055.00	0.00
<b>Total 4120 · Surcharges</b>	<b>10,222.50</b>	<b>500.00</b>	<b>9,722.50</b>	<b>69,805.50</b>	<b>55,000.00</b>	<b>14,805.50</b>	<b>55,000.00</b>
4200 · Race Registration Fees	0.00	0.00	0.00	11,720.00	25,000.00	-13,280.00	25,000.00
4210 · Camp Income	326.00	0.00	326.00	35,493.95	28,000.00	7,493.95	28,000.00
4400 · Donations	1,835.78	0.00	1,835.78	2,785.33	10,000.00	-7,214.67	10,000.00
4410 · Sponsorship	0.00	0.00	0.00	26,748.26	10,000.00	16,748.26	10,000.00
4600 · Race Kit Items	0.00	0.00	0.00	1,031.70	300.00	731.70	300.00
4900 · Other Income	0.00	200.00	-200.00	152.61	2,200.00	-2,047.39	2,500.00
4910 · Revenue Adjustments							
5401 · Jr Operation Surcharges Waived	-662.50	0.00	-662.50	-2,407.50	0.00	-2,407.50	0.00
5402 · Collegiate surcharge waived	0.00	0.00	0.00	-4,417.50	0.00	-4,417.50	0.00
<b>Total 4910 · Revenue Adjustments</b>	<b>-662.50</b>	<b>0.00</b>	<b>-662.50</b>	<b>-6,825.00</b>	<b>0.00</b>	<b>-6,825.00</b>	<b>0.00</b>
<b>Total Income</b>	<b>18,949.28</b>	<b>1,367.00</b>	<b>17,582.28</b>	<b>257,471.45</b>	<b>240,587.00</b>	<b>16,884.45</b>	<b>247,800.00</b>
<b>Gross Profit</b>	<b>18,949.28</b>	<b>1,367.00</b>	<b>17,582.28</b>	<b>257,471.45</b>	<b>240,587.00</b>	<b>16,884.45</b>	<b>247,800.00</b>
<b>Expense</b>							
5000 · Race Staffing	0.00	0.00	0.00	2,897.29	3,000.00	-102.71	3,000.00
5010 · Police	0.00	0.00	0.00	0.00	2,500.00	-2,500.00	2,500.00
5020 · Timing and Results	0.00	0.00	0.00	800.00	0.00	800.00	0.00
5030 · Venue Rental	0.00	1,000.00	-1,000.00	4,328.98	2,000.00	2,328.98	2,000.00
5035 · Event Meals	0.00	400.00	-400.00	65.46	4,600.00	-4,534.54	5,000.00
5040 · Event Rental Equipment	0.00	0.00	0.00	774.00	1,500.00	-726.00	1,500.00
5050 · Officials Fees	0.00	0.00	0.00	3,535.19	5,000.00	-1,464.81	5,000.00
5051 · Officials Training/Development	0.00	0.00	0.00	1,035.00	1,500.00	-465.00	1,500.00
5052 · Officials Training & Education	0.00	0.00	0.00	273.00	0.00	273.00	0.00
5053 · Officials Meetings & Meals	0.00	0.00	0.00	1,761.68	0.00	1,761.68	0.00
5060 · Medical Services	0.00	0.00	0.00	1,630.35	1,000.00	630.35	1,000.00
5070 · Event Permits	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	1,000.00
5072 · ACA Paid Operational Surcharge	0.00	0.00	0.00	195.00	0.00	195.00	0.00
5100 · Race Kit							
5102 · Equipment	0.00	0.00	0.00	6,236.26	1,600.00	4,636.26	1,600.00
<b>Total 5100 · Race Kit</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,236.26</b>	<b>1,600.00</b>	<b>4,636.26</b>	<b>1,600.00</b>
5110 · Race Numbers	0.00	0.00	0.00	7,309.98	12,000.00	-4,690.02	12,000.00
5115 · USADA at ACA Events	0.00	0.00	0.00	1,750.00	1,750.00	0.00	1,750.00
5200 · Camps							
5201 · Camp Manager	0.00	0.00	0.00	5,526.42	5,200.00	326.42	5,200.00
5202 · Venue Rental	0.00	0.00	0.00	36,478.50	20,500.00	15,978.50	20,500.00
5203 · Camp Meals	0.00	0.00	0.00	2,186.23	1,200.00	986.23	1,200.00
5204 · Camp Permit Fees	0.00	0.00	0.00	1,584.00	70.00	1,514.00	70.00
5205 · Camp Clothing/Gear	0.00	0.00	0.00	50.00	0.00	50.00	0.00
5206 · Camp Coach	0.00	0.00	0.00	3,238.50	2,500.00	738.50	2,500.00
5207 · Camp Medical Services	0.00	0.00	0.00	1,343.13	0.00	1,343.13	0.00
<b>Total 5200 · Camps</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>50,406.78</b>	<b>29,470.00</b>	<b>20,936.78</b>	<b>29,470.00</b>
5300 · Awards							
5320 · Medals/Plaques	0.00	0.00	0.00	7,133.44	3,500.00	3,633.44	3,500.00
5330 · Prize Money	0.00	0.00	0.00	2,795.00	2,000.00	795.00	2,000.00
5340 · Party	1,374.53	500.00	874.53	4,742.25	4,500.00	242.25	4,500.00
<b>Total 5300 · Awards</b>	<b>1,374.53</b>	<b>500.00</b>	<b>874.53</b>	<b>14,670.69</b>	<b>10,000.00</b>	<b>4,670.69</b>	<b>10,000.00</b>
5400 · Program Expenses	0.00	0.00	0.00	0.00	1,500.00	-1,500.00	1,500.00
5431 · Marketing - Materials	350.62	0.00	350.62	717.96	1,000.00	-282.04	1,000.00
5432 · Marketing - Advertising	0.00	0.00	0.00	2,032.39	1,000.00	1,032.39	1,000.00
5510 · Outbound Donations	0.00	0.00	0.00	1,000.00	1,000.00	0.00	1,000.00
5515 · Junior Race Grants Program	0.00	0.00	0.00	1,150.00	0.00	1,150.00	0.00
5517 · Pre-J Permits	125.00	0.00	125.00	450.00	0.00	450.00	0.00
5700 · Website							
5730 · Hosting	308.40	300.00	8.40	3,963.20	3,300.00	663.20	3,600.00
<b>Total 5700 · Website</b>	<b>308.40</b>	<b>300.00</b>	<b>8.40</b>	<b>3,963.20</b>	<b>3,300.00</b>	<b>663.20</b>	<b>3,600.00</b>
6100 · Staff & Board Travel	59.89	0.00	59.89	961.40	1,000.00	-38.60	1,000.00
6115 · Bank Service Charge	0.00	0.00	0.00	89.67	0.00	89.67	0.00
6120 · Credit Card Processing Fees	166.95	333.00	-166.05	4,103.13	3,663.00	440.13	4,000.00
6150 · Depreciation Expense	1,450.00	1,450.00	0.00	15,950.00	15,950.00	0.00	17,400.00
6160 · Dues and Subscriptions	0.00	0.00	0.00	160.00	150.00	10.00	150.00
6180 · Insurance							
6182 · Directors and Officers	0.00	266.00	-266.00	1,635.00	2,926.00	-1,291.00	3,200.00
6183 · Workman's Comp	415.00	67.00	348.00	1,245.00	737.00	508.00	800.00
6184 · Liability and Property	0.00	375.00	-375.00	3,308.77	4,125.00	-816.23	4,500.00
6185 · Senior Insurance paid by ACA	0.00	0.00	0.00	1,216.80	0.00	1,216.80	0.00
6186 · Junior Insurance paid by ACA	954.00	0.00	954.00	4,313.60	3,200.00	1,113.60	3,200.00
6187 · Motor Official thru USAC	0.00	0.00	0.00	8,660.00	10,000.00	-1,340.00	10,000.00
<b>Total 6180 · Insurance</b>	<b>1,369.00</b>	<b>708.00</b>	<b>661.00</b>	<b>20,379.17</b>	<b>20,988.00</b>	<b>-608.83</b>	<b>21,700.00</b>
6230 · Licenses and Permits	0.00	0.00	0.00	134.00	100.00	34.00	100.00
6250 · Postage and Delivery	497.84	166.00	331.84	3,480.86	1,826.00	1,654.86	2,000.00
6260 · Printing and Reproduction	0.00	0.00	0.00	1,835.00	500.00	1,335.00	500.00
6270 · Professional Fees							
6275 · Track Coordinator	0.00	0.00	0.00	0.00	2,030.00	-2,030.00	2,030.00
6650 · Accounting	0.00	330.00	-330.00	4,085.90	3,630.00	455.90	4,000.00
6655 · Consulting	0.00	0.00	0.00	1,073.98	0.00	1,073.98	0.00
6659 · Graphic Design	63.00	0.00	63.00	283.00	0.00	283.00	0.00
6660 · Administrative Support	0.00	0.00	0.00	0.00	1,500.00	-1,500.00	1,500.00
6665 · Website Support	0.00	0.00	0.00	1,447.50	2,000.00	-552.50	2,000.00
6672 · Background Screening	0.00	0.00	0.00	91.25	0.00	91.25	0.00

## Profit &amp; Loss Budget Performance

	Nov 15	Budget	\$ Over Budget	Jan - Nov 15	YTD Budget	\$ Over Budget	Annual Budget
<b>Total 6270 - Professional Fees</b>	63.00	330.00	-267.00	6,981.63	9,160.00	-2,178.37	9,530.00
<b>6290 - Rent</b>							
6291 - Office	0.00	50.00	-50.00	0.00	550.00	-550.00	600.00
6292 - Storage	280.00	290.00	-10.00	3,259.77	3,190.00	69.77	3,500.00
<b>Total 6290 - Rent</b>	280.00	340.00	-60.00	3,259.77	3,740.00	-480.23	4,100.00
<b>6340 - Telephone</b>	127.30	210.00	-82.70	1,540.07	2,290.00	-749.93	2,500.00
<b>6350 - Meals and Entertainment</b>	319.05	83.00	236.05	2,502.28	913.00	1,589.28	1,000.00
<b>6550 - Office Supplies</b>	35.18	83.00	-47.82	1,347.61	913.00	434.61	1,000.00
<b>6560 - Payroll Expenses</b>							
6561 - Salary	7,875.00	8,750.00	-875.00	87,092.41	96,250.00	-9,157.59	105,000.00
6562 - Taxes	608.27	830.00	-221.73	7,347.45	9,170.00	-1,822.55	10,000.00
6563 - Penalties	0.00	0.00	0.00	51.00	0.00	51.00	0.00
6564 - Payroll Processing Fees	5.25	200.00	-194.75	63.30	1,800.00	-1,736.70	2,000.00
<b>Total 6560 - Payroll Expenses</b>	8,488.52	9,780.00	-1,291.48	94,554.16	107,220.00	-12,665.84	117,000.00
<b>Total Expense</b>	15,015.28	15,683.00	-667.72	264,261.96	253,133.00	11,128.96	267,400.00
<b>Net Ordinary Income</b>	3,934.00	-14,316.00	18,250.00	-6,790.51	-12,546.00	5,755.49	-19,600.00
<b>Other Income/Expense</b>							
<b>Other Income</b>							
4999 - Interest Income	9.76	14.00	-4.24	153.70	156.00	-2.30	170.00
<b>Total Other Income</b>	9.76	14.00	-4.24	153.70	156.00	-2.30	170.00
<b>Net Other Income</b>	9.76	14.00	-4.24	153.70	156.00	-2.30	170.00
<b>Net Income</b>	<b>3,943.76</b>	<b>-14,302.00</b>	<b>18,245.76</b>	<b>-6,636.81</b>	<b>-12,390.00</b>	<b>5,753.19</b>	<b>-19,430.00</b>