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02/17/11

Cash Basis

## American Cycling Association

### Profit & Loss Prev Year Comparison

January 1 through February 17, 2011

	Jan 1 - Feb 17, 11	Jan 1 - Feb 17, 10	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
3999 · Credit Card Transactions	0.00	0.00	0.00	0.0%
<b>4000 · Dues</b>				
4001 · Individual	38,775.00	36,294.00	2,481.00	6.8%
4002 · Junior	786.00	180.00	606.00	336.7%
4003 · Family	100.00	575.00	-475.00	-82.6%
4004 · Combo Racer/Official	0.00	45.00	-45.00	-100.0%
4005 · Official / Mechanic	40.00	0.00	40.00	100.0%
4006 · Non-Racing	0.00	150.00	-150.00	-100.0%
4008 · Club	7,100.00	5,525.00	1,575.00	28.5%
4010 · Non-ACA Club Listing	420.00	160.00	260.00	162.5%
4000 · Dues - Other	200.00	0.00	200.00	100.0%
<b>Total 4000 · Dues</b>	47,421.00	42,929.00	4,492.00	10.5%
4100 · Permits	75.00	0.00	75.00	100.0%
4110 · One Day Memberships	66.00	0.00	66.00	100.0%
<b>4120 · Surcharges</b>				
4121 · Operational	222.00	0.00	222.00	100.0%
<b>Total 4120 · Surcharges</b>	222.00	0.00	222.00	100.0%
4400 · Donations	1,696.00	1,102.00	594.00	53.9%
5500 · Refunds	207.40	0.00	207.40	100.0%
<b>Total Income</b>	49,687.40	44,031.00	5,656.40	12.9%
<b>Gross Profit</b>	49,687.40	44,031.00	5,656.40	12.9%
<b>Expense</b>				
5030 · Venue Rental	560.00	120.00	440.00	366.7%
5040 · Race Rental Equipment	0.00	378.22	-378.22	-100.0%
<b>5300 · Awards</b>				
5320 · Medals/Plaques	5,820.77	0.00	5,820.77	100.0%
5330 · Prize Money	480.00	666.00	-186.00	-27.9%
<b>Total 5300 · Awards</b>	6,300.77	666.00	5,634.77	846.1%
5400 · Program Equipment	0.00	200.00	-200.00	-100.0%
5401 · Junior Operational Surcharge	34.00	0.00	34.00	100.0%
5420 · Clothing	0.00	400.00	-400.00	-100.0%
<b>5430 · Marketing Goods</b>				
5431 · Other Marketing	0.00	2,260.00	-2,260.00	-100.0%
<b>Total 5430 · Marketing Goods</b>	0.00	2,260.00	-2,260.00	-100.0%
<b>5700 · Website</b>				
5710 · Components	531.57	39.30	492.27	1,252.6%
5730 · Hosting	721.19	409.35	311.84	76.2%
<b>Total 5700 · Website</b>	1,252.76	448.65	804.11	179.2%
6160 · Dues and Subscriptions	1,055.00	0.00	1,055.00	100.0%
<b>6180 · Insurance</b>				
6182 · Directors and Officers	1,327.00	1,947.00	-620.00	-31.8%
6184 · Liability and Property	2,506.00	0.00	2,506.00	100.0%
6186 · Event	54.23	-1,783.80	1,838.03	103.0%
6180 · Insurance - Other	755.00	0.00	755.00	100.0%
<b>Total 6180 · Insurance</b>	4,642.23	163.20	4,479.03	2,744.5%
6230 · Licenses and Permits	146.00	600.00	-454.00	-75.7%
6250 · Postage and Delivery	1,759.43	493.50	1,265.93	256.5%
6260 · Printing and Reproduction	95.64	200.10	-104.46	-52.2%
<b>6290 · Rent</b>				
6291 · Office	1,100.00	920.00	180.00	19.6%
6292 · Storage	250.00	250.00	0.00	0.0%
<b>Total 6290 · Rent</b>	1,350.00	1,170.00	180.00	15.4%
6340 · Telephone	137.69	311.82	-174.13	-55.8%
6350 · Meals and Entertainment	799.24	773.06	26.18	3.4%
6450 · Contract Labor	0.00	150.00	-150.00	-100.0%

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<b>6550 · Office Supplies</b>				
6551 · Clerical Supplies	58.06	0.00	58.06	100.0%
6550 · Office Supplies - Other	223.74	338.39	-114.65	-33.9%
<b>Total 6550 · Office Supplies</b>	281.80	338.39	-56.59	-16.7%
<b>6560 · Payroll Expenses</b>				
6561 · Salary	12,250.00	11,416.66	833.34	7.3%
6560 · Payroll Expenses - Other	4,876.01	5,239.49	-363.48	-6.9%
<b>Total 6560 · Payroll Expenses</b>	17,126.01	16,656.15	469.86	2.8%
<b>Total Expense</b>	35,540.57	25,329.09	10,211.48	40.3%
<b>Net Ordinary Income</b>	14,146.83	18,701.91	-4,555.08	-24.4%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
4999 · Interest Income	47.20	73.98	-26.78	-36.2%
<b>Total Other Income</b>	47.20	73.98	-26.78	-36.2%
<b>Other Expense</b>				
6200 · Interest Expense				
6120 · Bank Service Charges	2,373.40	609.52	1,763.88	289.4%
<b>Total 6200 · Interest Expense</b>	2,373.40	609.52	1,763.88	289.4%
<b>Total Other Expense</b>	2,373.40	609.52	1,763.88	289.4%
<b>Net Other Income</b>	-2,326.20	-535.54	-1,790.66	-334.4%
<b>Net Income</b>	<b>11,820.63</b>	<b>18,166.37</b>	<b>-6,345.74</b>	<b>-34.9%</b>