

	Jun 15	Budget	\$ Over Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
4000 · Dues							
4001 · Individual	2,350.00	4,500.00	-2,150.00	55,810.00	61,000.00	-5,190.00	72,000.00
4002 · Junior	240.00	167.00	73.00	3,765.00	1,002.00	2,763.00	2,000.00
4008 · Club	165.00	300.00	-135.00	9,380.00	8,400.00	980.00	9,000.00
<b>Total 4000 · Dues</b>	<b>2,755.00</b>	<b>4,967.00</b>	<b>-2,212.00</b>	<b>68,955.00</b>	<b>70,402.00</b>	<b>-1,447.00</b>	<b>83,000.00</b>
4050 · LA Rebate from USAC	17,094.00	6,750.00	10,344.00	17,094.00	13,500.00	3,594.00	27,000.00
4105 · Race Date Fee	0.00	0.00	0.00	350.00	1,350.00	-1,000.00	2,500.00
4110 · One Day Memberships	558.00	800.00	-242.00	1,755.00	2,650.00	-895.00	4,500.00
4120 · Surcharges							
4121 · Operational	8,498.70	12,000.00	-3,501.30	25,530.50	24,500.00	1,030.50	55,000.00
4124 · Junior	67.50	0.00	67.50	1,055.00	0.00	1,055.00	0.00
<b>Total 4120 · Surcharges</b>	<b>8,566.20</b>	<b>12,000.00</b>	<b>-3,433.80</b>	<b>26,585.50</b>	<b>24,500.00</b>	<b>2,085.50</b>	<b>55,000.00</b>
4200 · Race Registration Fees	200.00	7,500.00	-7,300.00	200.00	13,500.00	-13,300.00	25,000.00
4210 · Camp Income	0.00	0.00	0.00	14,154.50	13,800.00	354.50	28,000.00
4400 · Donations	5.00	0.00	5.00	904.55	6,000.00	-5,095.45	10,000.00
4410 · Sponsorship	0.00	0.00	0.00	4,500.00	5,000.00	-500.00	10,000.00
4600 · Race Kit Items	240.00	0.00	240.00	724.00	300.00	424.00	300.00
4900 · Other Income	0.00	200.00	-200.00	100.61	1,200.00	-1,099.39	2,500.00
4910 · Revenue Adjustments							
5401 · Jr Operation Surcharges Waived	-67.50	0.00	-67.50	-540.00	0.00	-540.00	0.00
5402 · Collegiate surcharge waived	0.00	0.00	0.00	-3,977.50	0.00	-3,977.50	0.00
<b>Total 4910 · Revenue Adjustments</b>	<b>-67.50</b>	<b>0.00</b>	<b>-67.50</b>	<b>-4,517.50</b>	<b>0.00</b>	<b>-4,517.50</b>	<b>0.00</b>
<b>Total Income</b>	<b>29,350.70</b>	<b>32,217.00</b>	<b>-2,866.30</b>	<b>130,805.66</b>	<b>152,202.00</b>	<b>-21,396.34</b>	<b>247,800.00</b>
<b>Gross Profit</b>	<b>29,350.70</b>	<b>32,217.00</b>	<b>-2,866.30</b>	<b>130,805.66</b>	<b>152,202.00</b>	<b>-21,396.34</b>	<b>247,800.00</b>
<b>Expense</b>							
5000 · Race Staffing	666.56	600.00	66.56	1,618.63	1,200.00	418.63	3,000.00
5010 · Police	0.00	2,500.00	-2,500.00	0.00	2,500.00	-2,500.00	2,500.00
5020 · Timing and Results	800.00	0.00	800.00	800.00	0.00	800.00	0.00
5030 · Venue Rental	0.00	0.00	0.00	200.00	0.00	200.00	2,000.00
5035 · Event Meals	0.00	420.00	-420.00	65.46	2,520.00	-2,454.54	5,000.00
5040 · Event Rental Equipment	337.00	1,000.00	-663.00	617.00	1,000.00	-383.00	1,500.00
5050 · Officials Fees	834.19	1,000.00	-165.81	834.19	3,000.00	-2,165.81	5,000.00
5051 · Officials Training/Development	0.00	500.00	-500.00	835.00	1,500.00	-665.00	1,500.00
5053 · Officials Meetings & Meals	0.00	0.00	0.00	1,611.18	0.00	1,611.18	0.00
5060 · Medical Services	263.50	250.00	13.50	1,630.35	750.00	880.35	1,000.00
5070 · Event Permits	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	1,000.00
5100 · Race Kit							
5102 · Equipment	4,491.00	0.00	4,491.00	4,605.78	1,600.00	3,005.78	1,600.00
<b>Total 5100 · Race Kit</b>	<b>4,491.00</b>	<b>0.00</b>	<b>4,491.00</b>	<b>4,605.78</b>	<b>1,600.00</b>	<b>3,005.78</b>	<b>1,600.00</b>
5110 · Race Numbers	0.00	0.00	0.00	7,309.98	12,000.00	-4,690.02	12,000.00
5115 · USADA at ACA Events	0.00	0.00	0.00	1,750.00	1,750.00	0.00	1,750.00
5200 · Camps							
5201 · Camp Manager	0.00	0.00	0.00	3,026.42	3,000.00	26.42	5,200.00
5202 · Venue Rental	0.00	0.00	0.00	14,962.50	10,500.00	4,462.50	20,500.00
5203 · Camp Meals	0.00	0.00	0.00	1,492.72	700.00	792.72	1,200.00
5204 · Camp Permit Fees	0.00	0.00	0.00	80.00	70.00	10.00	70.00
5206 · Camp Coach	0.00	0.00	0.00	2,466.00	2,500.00	-34.00	2,500.00
<b>Total 5200 · Camps</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>22,027.64</b>	<b>16,770.00</b>	<b>5,257.64</b>	<b>29,470.00</b>
5300 · Awards							
5320 · Medals/Plaques	77.99	0.00	77.99	2,579.44	0.00	2,579.44	3,500.00
5330 · Prize Money	795.00	0.00	795.00	2,795.00	2,000.00	795.00	2,000.00
5340 · Party	0.00	0.00	0.00	1,867.72	2,000.00	-132.28	4,500.00
<b>Total 5300 · Awards</b>	<b>872.99</b>	<b>0.00</b>	<b>872.99</b>	<b>7,242.16</b>	<b>4,000.00</b>	<b>3,242.16</b>	<b>10,000.00</b>
5400 · Program Expenses	0.00	250.00	-250.00	0.00	1,250.00	-1,250.00	1,500.00
5431 · Marketing - Materials	0.00	200.00	-200.00	0.00	800.00	-800.00	1,000.00
5432 · Marketing - Advertising	808.89	200.00	608.89	1,782.39	800.00	982.39	1,000.00
5510 · Outbound Donations	0.00	0.00	0.00	1,000.00	1,000.00	0.00	1,000.00
5517 · Pre-J Permits	25.00			75.00			
5700 · Website							
5730 · Hosting	514.31	300.00	214.31	2,450.23	1,800.00	650.23	3,600.00
<b>Total 5700 · Website</b>	<b>514.31</b>	<b>300.00</b>	<b>214.31</b>	<b>2,450.23</b>	<b>1,800.00</b>	<b>650.23</b>	<b>3,600.00</b>
6100 · Staff & Board Travel	0.00	0.00	0.00	761.15	500.00	261.15	1,000.00
6115 · Bank Service Charge	7.00	0.00	7.00	54.17	0.00	54.17	0.00
6120 · Credit Card Processing Fees	245.52	333.00	-87.48	2,795.42	1,998.00	797.42	4,000.00
6150 · Depreciation Expense	1,450.00	1,450.00	0.00	8,700.00	8,700.00	0.00	17,400.00
6160 · Dues and Subscriptions	0.00	0.00	0.00	160.00	150.00	10.00	150.00
6180 · Insurance							
6182 · Directors and Officers	0.00	266.00	-266.00	1,635.00	1,596.00	39.00	3,200.00
6183 · Workman's Comp	466.20	67.00	399.20	466.20	402.00	64.20	800.00
6184 · Liability and Property	0.00	375.00	-375.00	2,842.57	2,250.00	592.57	4,500.00
6186 · Junior Insurance paid by ACA	97.20	640.00	-542.80	777.60	2,560.00	-1,782.40	3,200.00
6187 · Motor Official thru USAC	1,230.00	2,000.00	-770.00	6,330.00	8,000.00	-1,670.00	10,000.00
<b>Total 6180 · Insurance</b>	<b>1,793.40</b>	<b>3,348.00</b>	<b>-1,554.60</b>	<b>12,051.37</b>	<b>14,808.00</b>	<b>-2,756.63</b>	<b>21,700.00</b>
6230 · Licenses and Permits	0.00	0.00	0.00	74.00	100.00	-26.00	100.00
6250 · Postage and Delivery	308.34	166.00	142.34	1,407.57	996.00	411.57	2,000.00
6260 · Printing and Reproduction	1,473.00	100.00	1,373.00	1,835.00	400.00	1,435.00	500.00
6270 · Professional Fees							
6275 · Track Coordinator	0.00	1,030.00	-1,030.00	0.00	2,030.00	-2,030.00	2,030.00
6650 · Accounting	55.00	330.00	-275.00	1,948.65	1,980.00	-31.35	4,000.00
6655 · Consulting	0.00	0.00	0.00	1,073.98	0.00	1,073.98	0.00
6659 · Graphic Design	220.00	0.00	220.00	220.00	0.00	220.00	0.00
6660 · Administrative Support	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	1,500.00
6665 · Website Support	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	2,000.00
6672 · Background Screening	0.00	0.00	0.00	91.25	0.00	91.25	0.00
<b>Total 6270 · Professional Fees</b>	<b>275.00</b>	<b>1,360.00</b>	<b>-1,085.00</b>	<b>3,333.88</b>	<b>6,010.00</b>	<b>-2,676.12</b>	<b>9,530.00</b>

## Profit &amp; Loss Budget Performance

	Jun 15	Budget	\$ Over Budget	Jan - Jun 15	YTD Budget	\$ Over Budget	Annual Budget
6290 · Rent							
6291 · Office	0.00	50.00	-50.00	0.00	300.00	-300.00	600.00
6292 · Storage	280.00	290.00	-10.00	1,859.77	1,740.00	119.77	3,500.00
<b>Total 6290 · Rent</b>	<b>280.00</b>	<b>340.00</b>	<b>-60.00</b>	<b>1,859.77</b>	<b>2,040.00</b>	<b>-180.23</b>	<b>4,100.00</b>
6340 · Telephone	298.42	208.00	90.42	900.35	1,248.00	-347.65	2,500.00
6350 · Meals and Entertainment	264.71	83.00	181.71	1,505.57	498.00	1,007.57	1,000.00
6550 · Office Supplies	119.34	83.00	36.34	1,121.18	498.00	623.18	1,000.00
6560 · Payroll Expenses							
6561 · Salary	7,875.00	8,750.00	-875.00	47,717.41	52,500.00	-4,782.59	105,000.00
6562 · Taxes	608.26	834.00	-225.74	4,318.08	5,004.00	-685.92	10,000.00
6563 · Penalties	0.00	0.00	0.00	51.00	0.00	51.00	0.00
6564 · Payroll Processing Fees	4.80	160.00	-155.20	38.40	960.00	-921.60	2,000.00
<b>Total 6560 · Payroll Expenses</b>	<b>8,488.06</b>	<b>9,744.00</b>	<b>-1,255.94</b>	<b>52,124.89</b>	<b>58,464.00</b>	<b>-6,339.11</b>	<b>117,000.00</b>
<b>Total Expense</b>	<b>24,616.23</b>	<b>24,435.00</b>	<b>181.23</b>	<b>145,139.31</b>	<b>151,650.00</b>	<b>-6,510.69</b>	<b>267,400.00</b>
<b>Net Ordinary Income</b>	<b>4,734.47</b>	<b>7,782.00</b>	<b>-3,047.53</b>	<b>-14,333.65</b>	<b>552.00</b>	<b>-14,885.65</b>	<b>-19,600.00</b>
Other Income/Expense							
Other Income							
4999 · Interest Income	15.22	14.20	1.02	90.58	85.20	5.38	170.00
<b>Total Other Income</b>	<b>15.22</b>	<b>14.20</b>	<b>1.02</b>	<b>90.58</b>	<b>85.20</b>	<b>5.38</b>	<b>170.00</b>
<b>Net Other Income</b>	<b>15.22</b>	<b>14.20</b>	<b>1.02</b>	<b>90.58</b>	<b>85.20</b>	<b>5.38</b>	<b>170.00</b>
<b>Net Income</b>	<b>4,749.69</b>	<b>7,796.20</b>	<b>-3,046.51</b>	<b>-14,243.07</b>	<b>637.20</b>	<b>-14,880.27</b>	<b>-19,430.00</b>